



دلالة القابضة  
DLALA HOLDING

## Summary of Board Report For the fiscal year ended 31/12/2020

In the name of Allah, the Most Gracious, the Most Merciful  
Honorable shareholders,

Peace, mercy, and blessings of Allah be upon you,

I am pleased, on my behalf and on behalf of the Board of Directors of Dlala Brokerage and Investment Holding Company, to present to you the summary of the annual report on the company's activities and the results of its business during the fiscal year ended on December 31, 2020.

In 2020, we witnessed a new turnaround in the history of Dlala Holding Company. Despite the negative impact on many operational activities, witnessed by the whole world, due to Coronavirus (Covid-19) pandemic, we achieved annual profits that exceeded the loss incurred in previous years.

The company was able to overcome most of the effects caused by the pandemic and supported its operational activities, on top of which is Dlala Brokerage, the investment arm in the stock exchange field, which achieved tangible progress in terms of operating profits and contributed significantly to the total profits of the company. The company was also able to enhance internal control procedures and the effectiveness of compliance programs for better compliance with the regulations and bylaws of the company's activities.

With regard to Dlala Real Estate Company, the company was able to achieve operational profits also in this such active field that our country Qatar is currently witnessing. The company has purchased



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a residential building in Lusail City for the purpose of selling and benefiting from the income it generates in support of the company's activities, which began to achieve more returns from other activities and from the real estate assets it owns

### **Financial results**

As for the financial results, the company was able to turn its previous losses into profit for this year, as the net profit of 2020 reached 6,57 million Qatari Riyals compared to the net loss of the previous year amounted to 15.3 million QAR, and the earning per share (EPS) is 0.024 QAR compared to a loss per share in the previous period that it amounted to 0.052 Qatari riyals.

### **Social Responsibility**

Believing in the company's role towards the society and towards the State of Qatar, and committing to achieving Qatar Vision 2030, the company supported many social activities during the last year and was honored by the Social Responsibility Committee in Dar Al Sharq during the 7<sup>th</sup> Corporate Responsibility Awards. Our company also participated in the National Program of Social Responsibility (8<sup>th</sup> round) organized by Qatar University.

### **Future Plans:**

As for 2021, and after the new Board of Directors took office last year, we are planning to launch the new strategic plan for the company and we look forward to laying strong foundations in the investment, control and operational aspects for the company to continue achieving profits that meet the expectations of the shareholders and all partners through an integrated work system.

### **Governance Report:**



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The company has prepared a detailed report on the governance of the company, that covers the fiscal year from January 1<sup>st</sup> to December 31<sup>st</sup>, 2020, in accordance with the requirements of the Governance Code for companies and legal entities listed on the main market issued by the Qatar Financial Markets Authority, and it has been printed and sent to the shareholders and published on the company's website.

Finally, I take this opportunity to raise, in the name of all of you and of all the employees of Dlala Holding Company and its Board of Directors, the highest expressions of gratitude to His Highness Sheikh / Tamim bin Hamad bin Khalifa Al Thani, the Emir of Qatar, may Allah protect him, for the insightful vision and wise policy that he pursues to develop an economy of the State of Qatar and its advancement in all fields.

On behalf of the Board of Directors, I extend my sincere thanks and appreciation to the shareholders and valued customers for their trust and support, and we hope that we are worthy of this trust, that we will always meet you well, and that the company would achieve further success.

The Board also extends thanks to all Dlala employees for their sincere efforts, dedication, and constant eagerness to achieve the goals of the company and the interests of its clients.

Peace, mercy, and blessings of Allah be upon you,

Abdullah Jassem Al-Darwish

Chairman of the Board of Directors